St. Johns River
Rural Health Network

Comprehensive Diabetes Management

Presented to:
Florida LIP Council
January 22, 2009

Nikole Helvey, MS HSA, Network Manager
• Established by State Statute in 1993

• 9 Rural Health Networks in Florida
  – cover 28 rural counties and parts of 13 non-rural counties

• Intended to address fundamental problems:
  – Inadequate Funding
  – Recruitment and retention of health professionals
  – Migration of patients from rural to urban providers

• Intended to integrate public and private health resources, and to emphasize cooperation over competition.

• Department of Health has responsibility for certifying networks and distributing grant funds to eligible networks.
381.0406 ~ Rural Health Networks

a) The Legislature finds that, in rural areas, access to health care is limited and the quality of health care is negatively affected by inadequate financing, difficulty in recruiting and retaining skilled health professionals, and because of a migration of patients to urban areas for general acute care and specialty services.

b) The Legislature finds that the efficient and effective delivery of health care services in rural areas requires the integration of public and private resources and the coordination of health care providers.

c) The Legislature finds that the availability of a continuum of quality health care services, including preventive, primary, secondary, tertiary, and long-term care, is essential to the vitality of rural communities.
d) … the creation of rural health networks can help to alleviate these problems. Rural health networks shall act in the broad public interest and, to the extent possible, be structured to provide a continuum of quality health care services for rural residents through the cooperative efforts of rural health network members.

e) … rural health networks shall have the goal of increasing the utilization of statutory rural hospitals for appropriate health care services whenever feasible, which shall help to ensure their survival and thereby support the economy and protect the health and safety of rural residents.

f) … rural health networks may serve as "laboratories" to determine the best way of organizing rural health services, to move the state closer to ensuring that everyone has access to health care, and to promote cost containment efforts.
Network Services

- **Home-based care:**
  - Home Health
  - Hospice

- **Within 30 Minutes:**
  - Primary care
  - EMS, incl. ALS, Transport and ER
  - Prenatal and postpartum for uncomplicated pregnancies
  - Community-based services for Elders
  - Public Health services, incl. disease prevention, health promotion, education
  - Outpatient Psych. and S/A

- **Within 45 Minutes:**
  - Acute inpatient hospital care
  - Level I OB services
  - Skilled nursing and long term care
  - Dialysis
  - Osteopathic and chiropractic

- **Within 2 Hours:**
  - Specialist physician care
  - Inpatient care for severe problems
  - Level II and III OB services and NICU
  - Comprehensive medical rehab.
  - Inpatient Psych. and S/A
  - Advance radiology and diagnostics
  - Subacute care
To recognize, encourage, and support partnerships that improve the health of rural communities of Baker, Clay, Flagler, St Johns, Putnam, and Volusia Counties.
Strategic Assessment

- **5 Rural Counties**
  - 2,371 sq. miles
  - 320,000+ population

- **Medically Underserved / Health Professional Shortage Area**
  - All of Baker, Bradford and Union
  - Specific populations in Clay and Nassau

- **Socio-Economically Disadvantaged**
  - Per capita income as much as 43% below avg. for FL
  - Population below FPL: 14-18%
  - Higher rates of Medicaid enrollment and un-insured

- **Leading causes of Death**
  - Cancer, CVD/Stroke, Respiratory Disease, Diabetes
  - High rates of overweight and obesity
  - Very high rates of hospitalization and lower-limb amputations from diabetes
LIP Program Funds

- Funded at $1 Million in 2006 by AHCA
- Funded at $650,000 in July 2008 under DOH
  - 44.60% provided in local match by CHD’s

Target population

- Low-income (≤150% FPL)
- Un-insured Adults, ages 18-64
  - Clients are pre-screened for eligibility for Medicaid and other programs, including compassion use programs.
- Clinical diagnoses of Diabetes
- Five counties (Baker, Bradford, Clay, Nassau, and Union)
Program Partners

- 5 County Health Departments
- Area Hospitals (4 rural hospitals)
- Independent Eye and Foot specialists
- Behavioral Health service providers
- Nassau County Government
- Winn-Dixie Pharmacies
- Florida Academy of Family Physicians
Covered Services

- Primary medical care
- Related diagnostic testing/labs
- Diabetes management education
- Service Coordination and Follow-up
- Annual Eye and Foot exams
- Diabetic medications and supplies
- Immunizations (Influenza and Pneumococcal)
Services Eliminated or Reduced due to Funding Cut

• All non-diabetic related medications
  – Antidepressants
  – Cardiac meds
  – Cough/Cold meds
  – Hormones

• Some diagnostic tests

• Eye glasses

• Diabetic Shoes
# Summary of Services Provided

<table>
<thead>
<tr>
<th>Indicator</th>
<th>FY06-07</th>
<th>FY07-08</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unduplicated Clients</td>
<td>279</td>
<td>372</td>
<td>444</td>
</tr>
<tr>
<td>Primary Care Encounters</td>
<td>1,770</td>
<td>1,828</td>
<td>3,598</td>
</tr>
<tr>
<td>Disease Management Encounters</td>
<td>539</td>
<td>2,730</td>
<td>3,269</td>
</tr>
<tr>
<td>Care Coordination Services Provided</td>
<td>271</td>
<td>1,529</td>
<td>1,800</td>
</tr>
<tr>
<td>Prescriptions Filled</td>
<td>950</td>
<td>3,965</td>
<td>4,915</td>
</tr>
<tr>
<td>Laboratory Tests</td>
<td>1,323</td>
<td>2,636</td>
<td>3,959</td>
</tr>
</tbody>
</table>

*St Johns River Rural Health Network*
Primary Care Services and Medical Home

Current Enrollment: FULL CAPACITY

- Baker 35
- Bradford 35
- Clay 75
- Nassau 55
- Union 35
- TOTAL 235

- 100% of clients are screened for eligibility for Medicaid and Drug Assistance Programs.
- 100% of enrolled clients given a medical home.
- Together, the 5 CHD’s provided more than $710K in primary care services during FY06-07, despite only 8 months of activity.
  - LIP Draw FY06-07: $583,333
  - Cost Savings: $126,667
- Self-reported ER utilization was reduced by 50%.

Preventing just 1 hospital ER visit for each client during the year will save area hospitals a minimum of $304,000 in uncompensated care*.

*Based on AHCA ER Utilization data, 2007
Diagnostic and Specialty Services

- Annual Eye Exams
- Annual Foot Exams
- Diabetes-related labs (every 6 months)
  - HbA1c
  - Cholesterol (LDL)
  - Blood Pressure
- Dietary consultations
- Diabetic medications and supplies
Disease Management and Education

- 2 FTE Disease Managers/Health Educators
- More than 3,200 individual encounters in FY07-08
  - More than $32K of disease management services in FY06-07
- Community Outreach and Home Visits
- Individual and Group Education
- FAFP Diabetes Master Clinician Program
  - Diabetes Registry
  - Group Visits
- Care Coordination
FAFP Diabetes Master Clinician Program

- Developed by Dr. Edward Shahady MD and FAFP in 2003
- Currently more than 58 practices participating (8,650+ patients)
- Internet based “relational” database (HIPPA Compliant)
- Based on American Diabetes Association recommended goals:
  - HbA1c ≤ 7%
  - LDL’s ≤ 100
  - BP ≤ 130/80
- Individual Client Report Cards and Aggregate Clinic Reports
- Projected cost-saving up to $1,122 per client/year
  - Totaling at least $263K in overall savings for all clients enrolled.
Background on Estimated Annual Cost Savings*

- Hb A1C: Good control (<7%) = $279
- Blood pressure: <130/80 = $464
- LDL: Reduced to <100mg/dl = $369
- Total: All 3 targets met = $1,112

* Towers Perrin 2005 actuarial analysis conducted for ADA/NCQA for Diabetes Physician Recognition Program
# Patient Report Card for Sponge Bob

**Age:** 48  
**Sex:** Male  
**Non-Smoker:**  
**Medical Record #: dis123**

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Weight</td>
<td></td>
<td>140</td>
<td>166</td>
<td>124</td>
<td>120</td>
</tr>
<tr>
<td>BP</td>
<td>Less than 130/80</td>
<td>130/80</td>
<td>120/77</td>
<td>136/79</td>
<td>140/76</td>
</tr>
<tr>
<td>Tests</td>
<td>Best if 120/80</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>HbA1c (Sugar for 3 months)</td>
<td>Less than 7 Best if 6</td>
<td>7.4</td>
<td>6.4</td>
<td>6.0</td>
<td>6.7</td>
</tr>
<tr>
<td>LDL (Lousy or bad cholesterol)</td>
<td>Less than 100 Best if 70</td>
<td>80</td>
<td>120</td>
<td>140</td>
<td></td>
</tr>
<tr>
<td>HDL (Happy or good cholesterol)</td>
<td>Greater than 40</td>
<td>55</td>
<td>50</td>
<td>45</td>
<td></td>
</tr>
<tr>
<td>Triglycerides (another bad fatty substance)</td>
<td>Less than 150</td>
<td>75</td>
<td>89</td>
<td>79</td>
<td></td>
</tr>
</tbody>
</table>

**Medication:**
- Aspirin or Anti-coagulant (to prevent heart attacks)  
  - Take daily  
  - Yes Yes Yes Yes

**Important Yearly Activities**

<table>
<thead>
<tr>
<th>Activity</th>
<th>Goal</th>
<th>Status</th>
<th>Next Test Due</th>
<th>Most Recent Test</th>
</tr>
</thead>
<tbody>
<tr>
<td>Eye Check (to prevent blindness)</td>
<td>1 time a year</td>
<td>Completed</td>
<td>9/12/2009</td>
<td>9/12/2008</td>
</tr>
<tr>
<td>Foot Check (to check for numbness and sores)</td>
<td>1 time a year</td>
<td>Completed</td>
<td>6/17/2009</td>
<td>6/17/2008</td>
</tr>
<tr>
<td>Urine Micro Albumin (to check for kidney failure)</td>
<td>1 time a year</td>
<td>Completed</td>
<td>6/17/2009</td>
<td>6/17/2008</td>
</tr>
<tr>
<td>Flu Shot (to prevent flu)</td>
<td>1 time a year</td>
<td>Completed</td>
<td>12/5/2009</td>
<td>12/5/2008</td>
</tr>
</tbody>
</table>

**Special Vaccine**

<table>
<thead>
<tr>
<th>Vaccine</th>
<th>Goal</th>
<th>Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pneumovax (to prevent a special pneumonia; given once in a lifetime - twice if first was given before age 65)</td>
<td>1st</td>
<td>1st Shot Completed</td>
</tr>
</tbody>
</table>

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### Averages

<table>
<thead>
<tr>
<th>Patients’ Goals by Clinician</th>
<th>All Clinics</th>
<th>Clinic’s Average</th>
</tr>
</thead>
<tbody>
<tr>
<td>HbA1c</td>
<td>57%</td>
<td>7%</td>
</tr>
<tr>
<td>LDL</td>
<td>80%</td>
<td>5%</td>
</tr>
<tr>
<td>Non-HDL</td>
<td>6%</td>
<td>5%</td>
</tr>
<tr>
<td>Triglycerides</td>
<td>14%</td>
<td>6%</td>
</tr>
<tr>
<td>Blood Pressure</td>
<td>7%</td>
<td>5%</td>
</tr>
<tr>
<td>Annual Checks</td>
<td>6%</td>
<td>5%</td>
</tr>
</tbody>
</table>

### GOALS

<table>
<thead>
<tr>
<th>Goals</th>
<th>All Clinics</th>
<th>Clinic’s Average</th>
</tr>
</thead>
<tbody>
<tr>
<td>HbA1c &lt; 7.0</td>
<td>80%</td>
<td>7%</td>
</tr>
<tr>
<td>LDL &lt; 100</td>
<td>79%</td>
<td>5%</td>
</tr>
<tr>
<td>BP &lt; 130</td>
<td>80%</td>
<td>5%</td>
</tr>
</tbody>
</table>

### Data Table

<table>
<thead>
<tr>
<th>Clinic ID</th>
<th>HbA1c</th>
<th>LDL</th>
<th>BP</th>
<th>HbA1c &amp; LDL &amp; BP</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>38%</td>
<td>17%</td>
<td>54%</td>
<td>7%</td>
</tr>
<tr>
<td>All Clinics</td>
<td>56%</td>
<td>57%</td>
<td>57%</td>
<td>22%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Clinic ID</th>
<th>Percentage Met Goals Patients</th>
<th>80/3</th>
<th>144/45</th>
<th>78/80</th>
<th>138/50</th>
<th>81/13</th>
<th>157/23</th>
<th>28/0.8</th>
<th>12/860</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>23/86</td>
<td>57%</td>
<td>57%</td>
<td>57%</td>
<td>22%</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

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<th>Percentage Met Goals Patients</th>
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</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>23/86</td>
<td>57%</td>
</tr>
</tbody>
</table>
### Averages

#### Patients’ Goals by Clinician

<table>
<thead>
<tr>
<th>HbA1c</th>
<th>LDL</th>
<th>Non-HDL</th>
<th>Triglycerides</th>
<th>Blood Pressure</th>
<th>Annual Checks</th>
</tr>
</thead>
</table>

#### HbA1c

<table>
<thead>
<tr>
<th>Clinic</th>
<th>Very High (avg HbA1c &gt; 8)</th>
<th>High (6.5 &amp; &lt;=8)</th>
<th>Target (avg HbA1c &lt;= 6.5)</th>
<th># of Tests</th>
<th># of Patients Tested</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>12</td>
<td>57</td>
<td>17</td>
<td>131</td>
<td>86</td>
</tr>
</tbody>
</table>

#### Avg HbA1c

<table>
<thead>
<tr>
<th>MR Number</th>
<th>Patient</th>
<th>Avg HbA1c</th>
<th># of Tests</th>
<th># of Visits</th>
</tr>
</thead>
<tbody>
<tr>
<td>89493</td>
<td>Jones, Bubba</td>
<td>12.4</td>
<td>2</td>
<td>2</td>
</tr>
</tbody>
</table>

#### Appointments and test results

<table>
<thead>
<tr>
<th>Appt Date</th>
<th>HbA1c</th>
</tr>
</thead>
<tbody>
<tr>
<td>02/24/2007</td>
<td>14.7</td>
</tr>
<tr>
<td>02/27/2007</td>
<td>10.0</td>
</tr>
</tbody>
</table>
## Sample Outcomes

<table>
<thead>
<tr>
<th>Test</th>
<th>Baseline Average</th>
<th>Current Average</th>
<th>Percent Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>A1c</td>
<td>7.9</td>
<td>7.8</td>
<td>-2%</td>
</tr>
<tr>
<td>LDL</td>
<td>112</td>
<td>104</td>
<td>-7%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Annual Exams</th>
<th>% Through 11/6/07</th>
<th>% Through 1/5/09</th>
</tr>
</thead>
<tbody>
<tr>
<td>Eye Exam</td>
<td>48%</td>
<td>70%</td>
</tr>
<tr>
<td>Foot Exam</td>
<td>48%</td>
<td>70%</td>
</tr>
</tbody>
</table>
Planned Enhancements

- Incorporation of Behavior Change assessment and evaluation
- Expansion of existing services to larger segment of community
- Expansion into adjacent rural counties
  - Flagler
  - Putnam
  - St. Johns
  - Volusia
- Expansion into additional chronic diseases
  - Heart Disease
  - Respiratory Disease
- Increase disease management staff
- Increase outreach to area hospitals and EMS providers
- Increase/Expand available provider network (*i.e. specialty services*)